

**The 5 Levels of Leadership: Proven Steps to Maximize Your Potential**

**By John C. Maxwell**

- 1. What are the 5 Levels of Leadership ranked in order? Give a brief description of each.**

---

---

---

---

---

- 2. What are the three key values the author encourages leaders to reflect on?**

---

---

---

- 3. What are some of the ways a Level I leaders can move up to a Level 2 leader?**

---

---

---

- 4. Explain some advantages and disadvantages of positional leadership?**

---

---

---

- 5. In what ways can a Level 2 leader make the workplace more enjoyable for people?**

---

---

---

- 6. Explain the change in relationship between people and leaders that take place from the Position level to the Permission level?**

---

---

---

---

- 7. What are the downsides of the Permission Level?**

---

---

---

---

**8. What are some ways to win people's permission?**

---

---

---

**9. Outside relationships, what else must a leader develop to move from the Level 2 to level 3 leadership?**

---

---

---

**10. What are the advantages of the production level?**

---

---

---

**11. What are the disadvantages of the production level?**

---

---

---

**12. How do level 3 leaders help others cast a vision of success?**

---

---

---

**13. What does the author believe is the key to being productive and why?**

---

---

---

**14. Explain the Pareto Principle.**

---

---

---

---

**15. What is an organization's more appreciable asset? Why?**

---

---

---

**16. What are some ways a Level 3 leader can grow into a Level 4 leader?**

---

---

---

- 17. Many leaders don't want to share responsibilities because they don't want to give up any of their power. However, what are the greatest benefits of leaders sharing their responsibilities?**

---

---

---

- 18. If a leader wants the best for their organization, what is the most important thing they invest in and develop? Why?**

---

---

---

- 19. What is the difference between producers and developers?**

---

---

---

- 20. What types of people should leaders strive to recruit?**

---

---

---

- 21. How can a leader being on the pinnacle be dangerous? What mind-set should a leader strive to maintain?**

---

---

---

- 22. List the four primary causes of breakdowns during people development.**

---

---

---

---